PURCHASING EXCEPTIONS

Attached is a summary report of purchase orders (POs) greater than $25,000 that were issued during March and April 2018 without soliciting competitive bids. POs are summarized in the following categories:

A. Scientific Judgment
B. Executive Officer Waiver of Bid for professional service contracts
C. Emergency Requirement (insufficient time to complete a bid process)
D. Compatibility with previously purchased equipment or services
E. Partnerships/Sponsors
F. Other (see explanation)

All requests for bid waivers were evaluated and approved in accordance with University policies.
### PURCHASING EXCEPTION REPORT
**FY 2018**
**March - April 2018**

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<th>PO NUMBER</th>
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<tr>
<td>P0856156</td>
<td>TestResources Inc</td>
<td>General Fund Accounts, Faculty Start Up</td>
<td>36,415.00</td>
<td><strong>Basis: Informal Quotes Received by the Requesting Department</strong>&lt;br&gt;Actuator Controller from TestResources for two independent actuators (one in the four column loading frame, and the other one in the new frame) in the structures and materials laboratory in Civil &amp; Environmental Engineering. MTS, an alternate supplier, provided a quote in 2011 at $89,608. They were contacted for a less costly option, and were not responsive. Thus, they were taken out of consideration.&lt;br&gt;The purchase of the new controller will allow structures faculty to conduct key experiments. TestResources is cooperating very well in this time sensitive endeavor.</td>
<td>Mumtaz Usman, Chair of Civil &amp; Environmental Engg; approved by Leiann Day</td>
</tr>
<tr>
<td>P0854938</td>
<td>King Star Computer, Inc.</td>
<td>Grant, Contracts, Restricted Gift Accounts, CMMG</td>
<td>60,000.00</td>
<td><strong>Basis: Scientific Judgment</strong>&lt;br&gt;Supermicro 4U Tower System from King Star Computer. This is a robotic machine for the Center for Molecular Medicine and Genetics. This device will be used to develop computational algorithms for structure prediction in high-throughput scale in Linux clusters.&lt;br&gt;This is a highly specialized piece of equipment. King Star provides comprehensive service from assembly to customer service.</td>
<td>David Wissbrow, Associate Director of CMMG; approved by Leiann Day</td>
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<tr>
<td>P0854717</td>
<td>Indiana University</td>
<td>General Fund Accounts, Faculty Start Up</td>
<td>29,058.72</td>
<td><strong>Basis: Informal Quotes Received by the Requesting Department</strong>&lt;br&gt;Contracted Services for the sequencing the transcriptome of 111 human samples for the Pharmaceutical Sciences Department. This service is to produce preliminary data for a new NIH grant application in March, 2018. Center for Medical Genomics at Indiana University provides high quality work in a timely manner, which is critical to meet the deadline.&lt;br&gt;In the past, Department requested informal quotes from other vendors and cost was higher.</td>
<td>Dr. George Corcoran, Pharmaceutical Sciences Chair; approved by Leiann Day</td>
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<tr>
<td>P0853644</td>
<td>Vanderbilt University Medical Center</td>
<td>Grant Fund Accounts, Communications Sci &amp; Disorders</td>
<td>27,500.00</td>
<td><strong>Basis: Requirement of the Grant</strong>&lt;br&gt;iSelect LCG custom DNA analysis services processed through Vanderbilt University Medical Center for the Department of Communication Sciences and Disorders. This is a collaboration between WSU Dr. Shelly Jo Kraft and Dr. Jennifer Piper at Vanderbilt.&lt;br&gt;Due to WU Dr. Berlow’s affiliation with Vanderbilt, she is able to receive this service at a much lower cost of $55/sample rather than the expected $125/sample.</td>
<td>Margaret Greenwald, Communication Sci &amp; Disorders Chair; approved by Leiann Day</td>
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| P0859819  | Allentown Inc         | General Fund Accounts - Research Stimulation         | 167,952.80 | Basis: Scientific Judgement  
The purchase of NextGen double sided ventilated rodent cage racks (140 cages/rack) with supply/exhaust blowers and caging supplies for the Division of Laboratory Animal Resources (DLAR).  
The Allentown product maintains superior environmental conditions relative to the ventilated rack systems evaluated by DLAR from other vendors. | Greg Hish, AVP for Laboratory Animal Res.; approved by Ken Doherty |
| P0859292  | Life Technologies Corporation | Designated Fund Accounts - KCI, Grants Contracts Restricted Gift Accounts - KCI | 438,160.00 | Basis: Scientific Judgement  
Purchase of Affy HT PicoAssay, used to amplify small amounts of degraded RNA, which is a critical first step for the samples for the research study.  
The project is titled “Triple Negative Breast Cancer Subtypes in African American Women”, and the goal is to identify subtypes of breast cancer related to tumors.  
This is the only known vendor that has whole genome expression profiling arrays appropriate for degraded RNA from FFPE tissue.  
Products from other vendors are not usable with the tissue type researchers are working with in this study. | Ann Schwartz, Associate Chair Oncology, approved by Leiann Day |
| P0857265  | CrossComm Inc         | General Fund Accounts Psychiatry, Grant Contracts Restricted Gift Accounts; Psychiatry | 51,400.00 | Basis: Requirement of the Grant  
Develop Augment Reality App for Dr. Arash Javanbakth's Aversion Therapy in Psychiatry & Behavioral Medicine.  
CrossComm will develop a software platform and a hololens device to be used for providing augmented reality exposure therapy treatment scenarios including spiders and snakes to be used in clinical testing.  
CrossComm is one of the few companies involved in this technology and has provided extensive unpaid consultation in preparation for this project.  
They are the number one rated mobile app developer in the southeast US by Clutch.co, a firm that rates leading IT developers.  
CrossComm is a member of the Augmented Reality for Enterprise Alliance, the leading industry group for Enterprise AR.  
CrossComm is also identified by name in the grant. | Jennifer Ballard-Traynor, Director of Psychiatry, approved by Leiann Day |
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<td>P0860868</td>
<td>Singulomics Corporation</td>
<td>Gernal Fund Accounts; Faculty Statt Up account, and Perinatal Admin</td>
<td>147,150.00</td>
<td><strong>Basis: Scientific Judgement</strong>&lt;br&gt;Singulomics Sample Sequencing for the Perinatology Research Branch (PRB). This complete service includes preparation of the single cell RNA library by SingulOmics using the 10X Genomics platform followed by sequencing and data analysis of samples by their partner company, Novogene. Singulomics/Novogene is one of the few providers of this advanced sequencing technology and is considered the highest ranking for such services worldwide. The close partnership between these two companies allows for seamless performance of complete experiments from library preparation all the way through next-generation sequencing and data analysis. Moreover, the researchers have previously collaborated with these providers and continue to have a close working relationship to ensure optimal handling of their sensitive samples. The PRB originally approached an internal core facility for the same service, but the estimated turnaround time of this facility was much longer than Novogene was and this would've prevented them from meeting required deadlines. Previous PO's: P0858980, P0857047 and P0856987</td>
<td>Dr. Sonia Hasasan, Associate Dean PRB; approved by Ken Doherty</td>
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<tr>
<td>P0855065</td>
<td>Computer Packages, Inc.</td>
<td>Designated Fund Accounts, Computing and Information Technology</td>
<td>49,221.70</td>
<td><strong>Basis: Informal Quotes Received by the Requesting Department</strong>&lt;br&gt;Professional Services to facilitate the payment of WSU patent, annuity and maintenance fees from Computer Packages Inc. Due to the highly specialized and professional nature of the services to be performed, Technology Commercialization (TC) conducted an informal bidding and analysis process. Given the highly specialized field for these services, there is a finite list of reputable providers and TC included all known service providers. In addition, careful consideration had to be given to critical policy, statutory, and regulatory criteria required for these services. While price bids were all competitive, only one provider met the policy, statutory, and regulatory criteria, Computer Packages.</td>
<td>Joan Dunbar, AVP Tech, Comm; approved by Michael Wright</td>
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**B. EXECUTIVE OFFICER WAIVER FOR PROFESSIONAL SERVICES (S26 - Decatur or Wright Only)**
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| P0854514  | Headlamp Advisors LLC           | Grants, Contracts, Restricted Gift Accounts, PRB Admin; General Fund Account Perinatal UI Admin | 220,000.00| **Basis:** Informal Quotes Received by the Requesting Department  
Scientific Project Manager services for the PRB, to support the management of clinical and research projects, the manuscripts submission and publication, and preparation of periodic reports.  
These professional services are unique to the service requested and are not widely available. Headlamp Advisors has the capacity to handle the workload and is immediately available. This is a local firm, therefore they will not incur and pass along long-distance travel costs, which can be as much as 15-20% of professional fees.  
The PRB also consulted with 2 other companies, PM Alliance and Blue Cottage Consulting, and considered direct hiring employee(s) to perform the service. The candidates' skills, backgrounds, and abilities to perform the required tasks were scrutinized. However, none of the other candidates possessed the abilities to complete these tasks properly and timely. Subsequently, Blue Cottage Consulting referred us to Headlamp Advisors because they were unable to perform the services requested. | Dr Sonia Hasian, PRB Administration; approved by Michael Wright |
| P0853952  | Tracy Turner Design Inc         | Plant Fund Account, FP&M AVP Mike Ilitch School of Business | 34,500.00 | **Basis:** Recommended Source for Professional Services  
Professional Design Services for a recognition wall in the MISB. Tracy Turner Design (TTD) will take over the the primary design of the Mike Ilitch Recognition Wall in the new home of the Mike Ilitch School of Business.  
As specified in the gift agreement between the Ilitch family and WSU, the location, design and content of this wall must meet the approval of the donor. After multiple attempts, he work of our previous designer was not resonating with the donor. As a result, the donor specifically requested TTD take over design services for the wall.  
The donor has worked with TTD on previous occasions, with great success. | Robert Forsythe, Chair of the Mike Ilitch School of Business; approved by Michael Wright |
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<td>P0856174</td>
<td>Adaptive Biotechnologies Corporation</td>
<td>Grants, Contracts, Restricted Gift Accounts, PRB Admin</td>
<td>123,700.00</td>
<td><strong>Basis: Recommended Source for Professional Services</strong> Immunosequencing services for the Perinatology Research Branch (PRB). Adaptive Biotechnologies is the pioneer and leader in combining high-throughput sequencing and expert bioinformatics to profile T-cell and 8-cell receptors. It brings accuracy and sensitivity to immunosequencing platform into laboratories around the world; groundbreaking research and is committed to translating immunosequencing discoveries into clinical diagnostics and therapeutic development to improve patient care. Adaptive Biotechnologies is the only company that can provide these services.</td>
<td>Dr Sonia Hasian, Associate Dean - PRB Administration; approved by Michael Wright</td>
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<tr>
<td>P0860112</td>
<td>Kelley Cawthorne Consulting LLC</td>
<td>General Fund - State Relations and Designated Fund Accounts Governmental Affairs</td>
<td>115,500.00</td>
<td><strong>Basis: Continuation of Prior Engagement</strong> Lobbying and Consulting services in Lansing. Government and Community affairs has utilized the lobbying and consulting services of Kelley Cawthorne PLLC, since 2001. They are pleased with Kelly Cawthorne's services, and prefer not to consider other options at this time, based on this long-standing relationship and the results. Given the addition of Government Health Affairs to the Division and the need for continuity on several very high-level health affairs initiatives, the department has determined it is in the University's best interest to maintain its affiliation with Kelley Cawthorne. Prior POs include P0787901 (2017), P0743853 (2016) and P0694514 (2015).</td>
<td>Patrick Lindsey, Vice President Government Affairs, approved by Michael Wright</td>
</tr>
<tr>
<td>P0859812</td>
<td>Alan J Burgener</td>
<td>General Fund Accounts - Medicine ASP Educ Fund</td>
<td>50,000.00</td>
<td><strong>Basis: Continuation of Prior Engagement</strong> Consulting Services related to the Assessment of Structure, Strategic Direction, and Performance of the Office of Medical Education. This is a continuation of consulting services from P0835486 (10-2017) and P0809620 (3-2017). These are services will include on site working sessions with the Medical Education Leadership Team, planning session with the Vice Dean of Medical Education and Associate Dean for Graduate Medical Education, and with other stakeholders as needed to complete the project goal. Alan Burgener's services will include telephone and email communication, documentation of production, and verbal/written reports.</td>
<td>DeSahwn Harris, Director of Medical Student Services, approved by Michael Wright</td>
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<td>P0859514</td>
<td>RFPRO Inc, aka HRPro</td>
<td>General Fund Accounts Human Resource - Benefits Administration</td>
<td>$88,000.00</td>
<td>Basis: Recommended Source for Professional Services Temporary Staffing Services for the HR Benefits &amp; Wellness unit, to provide temporary Benefits and Customer Contact Center services in the HR Service Center. HRPro Inc is a boutique HR Temporary Service organization that specializes in place highly experienced HR Benefits professionals. The Department first checked with our strategic partners for staffing services, including Kelly Service, but none were able to provide candidates with the specialized benefits background and experience. HR administers the strategic partners agreements, and will continue to use them to seek candidates for future positions.</td>
<td>Lila Asant-Appiah, Interim AVP HR; approved by Michael Wright</td>
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<tr>
<td>P0858859</td>
<td>Kara Brooklier PhD, PC</td>
<td>Grants, Contract, Restricted Gift Accounts, Pediatrics Administration, School of Medicine</td>
<td>$50,000.00</td>
<td>Basis: Recommended Source for Professional Services Consulting Services related to the improvement of quality diagnostics for the Autism population, and to provide training to increase the quality and capacity of diagnosticians for the Department of Pediatrics. Kara Brooklier is an expert in the field of psychological assessment for Autism Spectrum Disorder. Her level of expertise is needed for the study of the grant associated with improving quality diagnostics for the Autism population and to provide training and consultation to increase the quality and capacity of diagnosticians for Autism. Kara Brooklier will also develop a document for best practice guidelines and resources for ASD evaluation. The department estimates the total cost at approximately $50,000 for the period February 1, 2018 to September 30, 2018</td>
<td>Gwyn Kropp, Director - Pediatrics Administration; approved by Michael Wright</td>
</tr>
<tr>
<td>P0858501</td>
<td>The Barthwell Group, Inc.</td>
<td>General Fund Accounts, Special Projects</td>
<td>$90,000.00</td>
<td>Basis: Continuation of Prior Engagement Consulting Services for the President's Office related to the &quot;Enhancing Detroit's Health Equities Strategically through Collaborative Summits&quot; initiative from The Barthwell Group. Deliverables include final documentation of the 2016 Summit, and planning the 2018 Summit. Barthwell played a critical role in the planning and execution of the first &quot;Mayor's Summit on Health Disparities&quot;, which succeeded in its original goal as being the first step in determining how the University will move forward strategically in addressing health disparities. Based on the firm's successful involvement in the summit's development, and their extensive knowledge of WSU gained through their working with leaders in developing the University's strategic plan for 2016-2021, Barthwell is uniquely qualified for this engagement.</td>
<td>Office of the President, approved by William Decatur</td>
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| P0857849 | EAB Global Inc     | General Fund Accounts - multiple accounts used | $140,103.00 | **Basis**: **Recommended Source for Professional Services**  
EAB Global Memberships. The University is currently spending $193k for six memberships forums for different departments. By upgrading to the EAB Global Membership, the University will spend $246k for nine membership forums. This represents a discounted rate over the cost of individual forums.  
Membership includes but not limited to services such as comprehensive reports containing detailed profiles of dozens of innovative practice and strategies, dedicated advisor, annual webinar series, Ask EAB etc. Even though the memberships crosses many different areas (Academic Affairs, Advance, Business Affairs, Enrollment Management, IT, University Research, Facility, Continuing and Outline Education and Student Affairs) there will be one invoice submitted  
| Keith Whitfield, Provost and Senior VP, approved by Michael Wright |
| P0860841 | Pricewaterhouse Cooper | Plant Fund Accounts, FPM | $125,000.00 | **Basis**: **Recommended Source for Professional Services**  
Advisory Services for FPM Real Estate & Asset Management from PricewaterhouseCoopers, in connection with analysis of the New Technology Development Limited Partnership.  
Services include the review of the 2012-2016 tax returns: review of the summary partnerships agreements and related waterfall schedules prepared by Honigman, analysis of the 2012-2016 financial statements and supporting schedules: analysis of the current and historical capital structure of the partnership, and reconciliation of the account balances on the WSU books and records related to its investment in the partnership. These services are in preparation for the sale of 2727 Second Ave.  
This is a specialized service and expertise in accounting for partnerships and commercial real estate is required. Only PwC is known to have this expertise.  
| Brinda Devine, Director of Real Estate, approved by Michael Wright |
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#### FY 2018
March - April 2018

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| P0858574  | Gregory P Hanley              | Grant Funds - Pediatrics Administration               | $27,000.00   | **Basis:** Recommended Source for Professional Services  
Professional Services to perform on site training in assessment and treatment processes as well as on-site and distance based support. After looking at others, Dr. Gregory Hanley was found to have the expertise in working with severe problem behaviors and will prove to be beneficial to the Dept. of Pediatrics Study. 
Work will consist of performing site training in assessment and treatment processes, as well as on-site and distance based support. Dr. Hanley is the Director of Life Skills Clinic at Western New England University and has authored many peered based papers relevant to the study for assessment and treatment processes. | Gwyn Kropp, Director - Pediatrics Administration; approved by Michael Wright |
| P0836133  | dPOP LLC                      | Plant Fund Accounts, Mike Ilitch School of Business  | $50,000.00   | **Basis:** Recommended Source for Professional Services  
Consult Services on the design for high traffic areas of the New Mike Ilitch School of Business (MISB) from dPOP. dPOP is to start working on this project in early May, to have these spaces completed in time for the scheduled building opening next spring. 
In addition, dPOP has particular specialized experience doing exactly this type of work in and around downtown Detroit. Their team has worked closely with Quicken Loans, Bedrock, Ally, General Motors and DTE, and others to successfully intergrate brand and culture into the design of their spaces with the use of Experiential Design and Graphics. 
dPOP is the only known firm in Detroit who possesses this distinct ability to create incredible user experiences. | Robert Forsythe, Dean of the School of Business Administration, approved by Michael Wright |

### C. EMERGENCY REQUIREMENT (S06)

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| P0859809  | Securitas Security Services USA, Inc | Plant Fund Accounts - FP&M AVP Admin       | 35,000.00   | **Basis:** Emergency Situation  
Fire watch security services for Life Science Building during occupied hours. Alarm system is not functional and security services must be in place until alarm system has been fixed or replaced. Securitas had the expertise and staff available on short notice, and is an Office of Risk Management (ORM) approved vendor. | Bill Kemp, ORM and Steven Pecic, Senior Director of FP&M Facilities Operations, approved by Leiann Day |
### PURCHASING EXCEPTION REPORT
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| P0840208  | D & W Oil Co.            | General Fund Accounts, FP&M Gas & Oil Supplies & Materials    | $70,000.00| **Basis:** Emergency Preparedness  
- Emergency Generator Fuel Oil from D & W Oil Company.  
- Multiple emergency events have caused the University to use more fuel than expected.  
- Campus generators must be available in event there are additional emergencies this fiscal year. DTE Energy also performing ongoing utility infrastructure upgrades in the midtown area. As such, there is a slightly higher than need to be prepared to purchase fuel for generator operation. In the event there are associated utility related shutdowns/emergencies.  
- Vendor is historically the University's provider of diesel fuel at smaller amounts. This PO was issued at $20,000 in November 2017, and was increased by $50,000 to a total of $70,000. |

|           |                          |                                                               |           |                                                                                                 | Harry Wyatt, AVP for Facilities  
|           |                          |                                                               |           |                                                                                                 | Planning & Management, approved by Leiann Day |

| P0856532  | Electro-Diagnostic Imaging | Grant, Contracts, Restricted Gift Accounts, Ophthalmology Dept;Designated Fund Accounts, Department of Ophthalmology | $105,000.00| **Basis of Award:** Compatible with Existing Equipment  
- Electro-Diagnostic Imaging Upgrade of the multifocal electoretinography system by the manufacturer for Ophthalmology. This includes replacement of the I Mac computer and operating system, VERIS interface box, VERIS software (with unlimited update during the first year of use), replacement of the stimulus microdisplay for a new one with a new platform, and installation of the upgraded system. Annual warranty is included. No other company manufactures this type of equipment.  
- This item was grandfathered to the Department of Ophthalmology after Dr. F. Zwas (Purchaser) retired. |

|           |                          |                                                               |           |                                                                                                 | Dr Mark Juzych, Chair of Ophthalmology; approved by Leiann Day |

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### D. COMPATIBILITY WITH PREVIOUSLY PURCHASED EQUIPMENT OR SERVICES

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### E. PARTNERSHIPS/SPONSORS

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### F. Bid Waiver not signed off by Procurement. Ordering Dept signed off on contract.

0  

### G. OTHER (SEE EXPLANATION)

0
### PURCHASING EXCEPTION REPORT

**FY 2018**  
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| P0860151  | The Board of Trustees of the University of Illinois | General Fund Account Office of VP for Academic Affairs | 82,518.00 | **Basis:** Informal Quotes Received by the Requesting Department  
UIC Survey Research Laboratory (SRL) will conduct primarily Web-based surveys of Wayne State University faculty, staff, and students on the university’s academic and work climate, with a focus on diversity related issues.  
The department searched for entities (consultants, research labs, etc.) with the experience and expertise to conduct the climate study. We discovered very few entities with the expertise to conduct such a survey for an institution of our size and complexity at a reasonable cost. Thus after interviewing and evaluating two external consultants, UIC Survey Research Lab was selected. | Marquita Chamblee, Assoc Provost; approved by Ken Doherty |
| P0855064  | Data Strategy LLC | General Fund Accounts, Computing & Information Technology | 26,173.76 | **Basis:** Informal Quotes Received by the Requesting Department  
Veeam Availability Suite Enterprise Plus for VMware. Veeam has a special offer for Public Sector organizations, which initially expired on 12-31-2017. This pricing is significantly lower than normal pricing, and Veeam only sells their products through resellers. Veeam will only extend this preferred pricing to a single vendor, the one that first registers the customer (WSU) with Veeam. Access Interactive is the registered VAR.  
We have obtained the Veeam quote from Access Interactive for $46,336.00 (32x$1,448.00). We also requested quotes from two other Veeam VARs (CDWG and Data Strategy). Data Strategy quoted $68,532.16 (32 x $2,141.63). CDWG indicated that their distributor would not quote Veeam since Access Interactive had the registered pricing. In addition, the CDWG price available in WayneBuy is $79,125.76 (32x$2,472.68).  
It is evident that our cost through Access Interactive is significantly below any other reseller and that taking advantage of the 2017 special pricing would save WSU about 33%. | Daren Hubbard, AVP for C&IT, approved by Leiann Day |
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| P0852646  | The Parade Company      | General Fund Account, Marketing Communications | 125,000.00 | Basis: Sole Source Provider  
The Parade Company will design and produce a multiplatform float highlighting WSU's academic excellence, diversity and pride in the Detroit community. The Office of Marketing and Communications will engage students in the selection of the float theme.  
The Parade Company offers a unique opportunity to connect with the Detroit community and celebrate WSU's 150 anniversary. The Parade Company has a minimum, three year sponsorship agreement for float sponsors. WSU will launch the partnership at the 2018 Thanksgiving Day Parade and the float will appear again in 2019 and 2020 parades.  
Members of the WSU community will also have the opportunity to walk with the float during the parade. Through the sponsorship agreement, the Parade Company will provide support to WSU in the local and national broadcast of the Thanksgiving Day Parade | Carolyn Berry, AVP of Marketing; approved by Ken Doherty |
| P0798321  | Raise Labs Inc          | General Fund Account, Office of Scholarships & Financial Aid | 29,380.00 | Basis: Recommended Source for Professional Services  
Micro Scholarship Facilitation for Enrollment Management, from Raise Labs. Raise Labs is responsible for finding and selecting micro scholarship recipients on behalf of WSU's Financial Aid Department.  
The original expense was expected to come in at $16,000 and was not bid. The PO is now being increased by $13,380. This increase, while it takes the total amount over $25,000 will allow for payment of the final invoice for 2017. | Keith Winfield, Provost and Senior AVP, approved by Ken Doherty |
| P0833946  | Campus Auto Repair      | General Fund Account, Public Safety Operations | 32,000.00 | Basis: Proximity to Campus  
Miscellaneous Police Vehicle Repairs. Public Safety has incurred a higher level of repairs than normal. Campus Auto Repair is a preferred vendor for police vehicles due to their close proximity to campus. They provide emergency and routine maintenance for police vehicles at reasonable costs.  
Individual repairs are substantially lower than the blanket order total of $32,000, but the cumulative total now exceeds the University threshold of $25k | Tony Holt, Chief of Police, approved by Leiann Day |

5 $295,071.76

Total 29 $2,567,702.98