

**Submitted by: Susan Burns, Vice President for Development and Alumni Affairs
President, Wayne State University Foundation**

The Division of Development and Alumni Affairs at Wayne State University provides leadership, raises funds and promotes alumni and donor relations to advance the goals of Wayne State University.

DEVELOPMENT AND ALUMNI AFFAIRS PERFORMANCE

Student Success

- Received an estate gift of \$103,535 for the Department of Music.
- Received an estate gift of \$102,900 for the Douglas and Joan C. Deas Memorial Scholarship.
- Received a gift of \$100,000 for the Matthew J. and Mona M. Simoncini Endowed Scholarship.
- Received a gift of \$100,000 for the Frank W. Harris Scholarship for Rising Stars.
- Received a gift of \$100,000 for the Uma Raghavan National Society of Black Engineers Endowed Scholarships.
- Received \$52,000 for scholarships for housing and food to support one student for one academic year.
- Received a gift of \$50,591 to establish the Thomas T. and Elizabeth C. Tierney Endowed Scholarship for Veterans.
- Received a gift of \$50,000 for the Motor City Scholarship.
- Received a gift of \$50,000 for Cap Chastain Veterans Endowed Engineering Scholarships.
- Received \$50,000 for the Engineering Corporate Partners Program.

Teaching Excellence and Research

- Received \$1 million to establish the Carl Johnson Early Career Endowed Professorship.
- Received a gift of \$250,000 to name the donor lounge inside the Gretchen Valade Jazz Center.

Diversity and Inclusion

- The Office of Alumni Relations and the Organization of Black Alumni (OBA) held the fourth annual Black Alumni Reunion on October 7 featuring a number of the OBA founders who shared the historical perspective of the organization to build community and empower meaningful connections among alumni of color.
- The Black Law Alumni Council (BLAC) composed of over 100 alumni members hosted its first annual meeting on October 14. In addition to updates from both Rasul Raheem, Chair of the Council, and Dean Richard A. Bierschbach, membership was also briefed on the work of each sub-committee (alumni engagement, faculty success and student success). The committee shared highlights of their first year including the launch of the BLAC + BLSA Mentor Program, the BLAC Giving Day initiative and more.

Community Engagement

- From Saturday, October 16 through Saturday, October 23, WSU alumni from across the country united for a week of volunteer opportunities benefitting WSU, neighborhoods within Detroit, and the communities Warriors call home. Alumni helped to fight hunger, donated blood, promoted literacy, sent notes of support, or provided service to another cause with a personal connection and demonstrated how powerful it is when the Warrior alumni community comes together in the spirit of volunteerism.
- The Alumni Association continued the SYNERGY event series with a focus on Social Entrepreneurship on November 11. Featured WSU faculty member and alumna Marijo Upshaw, '16 and industry alumni leaders, Regina Ann Campbell, '99, President and CEO, Build Institute; and Bobby Smith, '10, Founder, the School of Impact and Associate Member, Catalyst 2030 came together to discuss the rapidly growing field of social entrepreneurship. Sheryl Kubiak, Ph.D., Dean of the Wayne State University School of Social Work, moderated this engaging panel discussion.
- Received \$308,700 for the University Art Collection.
- Received a gift of \$34,000 for the Damon J. Keith Scholars Sponsor Program.

UPCOMING DEVELOPMENT AND ALUMNI EVENTS (Subject to Change)

December 11:	Warrior Conversations: Exploring Education Innovation
December 15:	OBA Holiday Social
January TBD:	Welcome Black Winterfest Power Lunch
January 15:	Warrior Conversations: Exploring Education Innovation
January 27:	Los Angeles Alumni Reception
January 27:	Wayne Law Legal Briefs: International Law
February TBD:	Black Excellence Panel Discussion
February TBD:	Virtual Small Plates/Big Ideas: Global Intelligence
February TBD:	Naples Alumni Reception
February 9:	IN THE AIR II: VOICES FROM DETROIT AND BEYOND - Noura Ballout
February 19:	Warrior Conversations: Exploring Education Innovation
March TBD:	Anderson Institute Showcase/Silicon Valley Alumni & Friends Reception
March TBD:	Admissions Spring Open House
March TBD:	Small Plates/Big Ideas: Building Your Personal Brand with Komal Kapoor
March 10:	Small Plates/Big Ideas: Diversify your Social Work Career
March 19:	Warrior Conversations: Exploring Education Innovation
March 24:	Washington, D.C. Alumni Reception
March 30:	TEDx Wayne State Conference
March 31:	Wayne Law Legal Briefs: Property Law
April TBD:	Innovation from Diversity: Equity in Capital Funding
April TBD:	Wayne Law Alumni Wall of Fame
April TBD:	Alumni Drag Queen Bingo Night
April 6:	Detroit Presidential Alumni Reception
April 6:	IN THE AIR II: VOICES FROM DETROIT AND BEYOND - Nandi Comer
April 7:	WSU Giving Day 2022
April 16:	Warrior Conversations: Exploring Education Innovation
April 21:	BLAC + BLSA Mentor Program Celebration
May TBD:	Alumni Volunteer Appreciation Event
May TBD:	New York City Alumni Gathering
May 12:	Wayne Loyal Lifetime Circle Induction
May 18:	Chicago Alumni Gathering
June 6:	Wayne Law Golf Outing

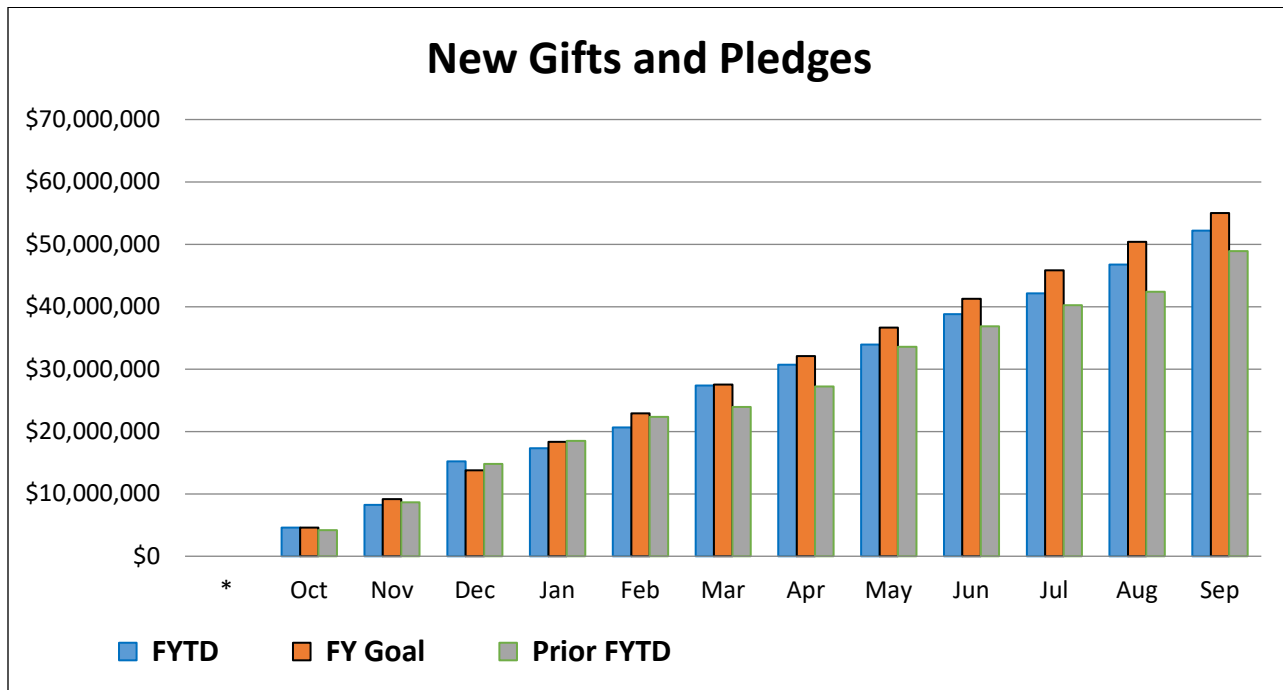
FUNDRAISING PERFORMANCE

Fiscal year totals as of September 30, 2021 (does not include philanthropy from FMRE)

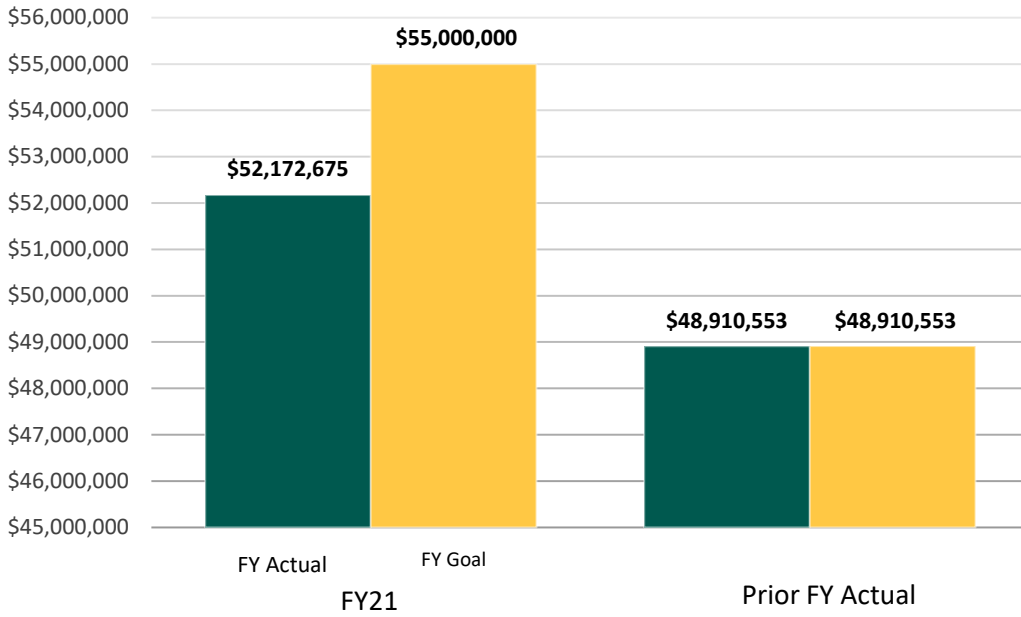
	Current FYTD		Prior FYTD
	FY End Goal	Total	Total
New Gifts and Pledges¹	\$55,000,000	\$52,172,675	\$48,910,553
Cash Gifts²	\$50,000,000	\$48,473,267	\$46,760,409
In-Kind Gifts²		\$1,059,345	\$151,747

¹ New gifts and pledges include new cash gifts, pledge commitments, realized estate gifts and gifts-in-kind. Pledge payments are not included.

² Cash/in-kind gifts include only new cash gifts and gifts-in-kind. Pledge payments are included.



FY21 Fundraising Production Comparison



FY21 Fundraising Production by Category

